



December 6, 2010

Kathleen Wilson  
Cal State Fullerton  
800 N. State College Blvd., SGMH-4280  
Fullerton, CA 92834-6848

RE: DONATION TO CENTER FOR INSURANCE STUDIES/CSFPF

Dear Kathleen:

Centurion Charitable Foundation is pleased to make a donation in the amount of \$500 to Center for Insurance Studies/CSFPF on behalf of Wood, Gutmann & Bogart Insurance Brokers who have purchased executive line products from Centurion Liability Insurance Services, LLC.

When clients place insurance business with Centurion, they can direct that 10% of the gross revenue (minimum \$250) from the executive line products they purchase from Centurion be given to the charity of their choosing. Not all client purchases reach the minimum threshold to direct the donation. In these instances, it falls to the Foundation's Board of Directors to make the decisions regarding the recipients. It is with great pleasure that the Foundation makes this donation to Center for Insurance Studies on behalf of Don Wood's clients.

Centurion Liability Insurance Services (Centurion) is an independent wholesale insurance operation and formed the Centurion Charitable Foundation (Foundation) as a way to have a positive impact on the community. The Foundation grants charitable contributions to purposes that reflect the desires and intents of clients doing business with Centurion, from where the funds originate. Centurion stands apart from its competitors because 10% of the gross revenue from its executive line products is earmarked for charity.

Regards,

Zulma Marquez Zak  
President  
[zzak@centurionliability.com](mailto:zzak@centurionliability.com)  
714-585-0727

Cc: Jim Gutmann and Donald Wood